



News Release

For Immediate Release
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P.I.P.E Inc. Receives 2008 PHCC Safety Award

(Owatonna, Minnesota) - Federated Insurance proudly presented their second annual "Safety First!" Contractor of the Year Award to Stephen Pfendler of Greenwood, Indiana. On behalf of the 70-employee company he founded more than 25 years ago, Pfendler accepted the award during the officer installation and dinner of the Plumbing-Heating-Cooling Contractors-National Association's convention held in Atlanta on October 3.

The *Safety First!* award was created to recognize a PHCC contractor who takes advantage of Federated's risk management assistance to effectively implement sound risk management practices. With hundreds of clients eligible each year to receive this prestigious honor, it was Pfendler's proactive loss control methods of effective hiring practices, motor vehicle record (MVR) checks, drug testing, and Monday morning safety meetings that elevated him among his peers.

Congratulations to Stephen Pfendler and P.I.P.E. Inc. for earning the Contractor of the Year award by practicing *Safety First!* ♦

Contact Danielle Mechura at Federated for a PDF file (AD-393) that can be used in print and website promotions. E-mail: drmechura@fedins.com or phone: (800) 533-0472, Ext 5907.

CONTRACTOR OF THE YEAR



**P.I.P.E.
INC.**

Steve Pfendler
P.I.P.E. INC.
Greenwood, Indiana

**Best practices
include:**

- ✓ **Drug Testing**
- ✓ **Self-Insured Retention**
- ✓ **Motor Vehicle Record (MVR) Program**
- ✓ **Monday Morning Safety Meetings**
- ✓ **Comprehensive Employee Benefits**



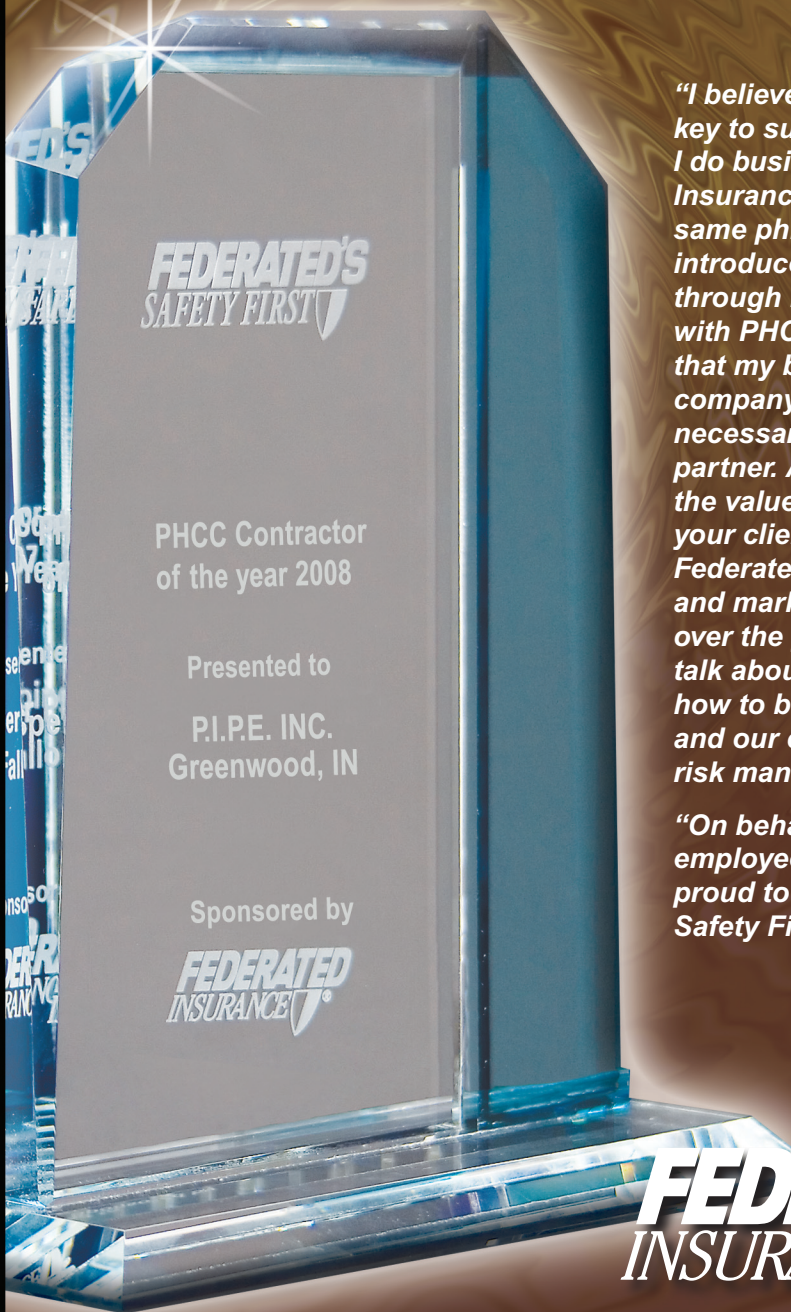
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2008 CONTRACTOR OF THE YEAR

CONGRATULATIONS TO...

P.I.P.E.
INC.



"I believe interaction is the key to success and that's why I do business with Federated Insurance. We share the same philosophy. I was first introduced to Federated through my involvement with PHCC. I soon realized that my business insurance company was not just another necessary expense—but a partner. A partner increases the value of your company to your clients. With the help of Federated management teams and marketing representatives over the years, we constantly talk about industry issues and how to best protect ourselves and our clients through risk management."

"On behalf of the 70 employees of P.I.P.E. Inc., I'm proud to accept Federated's Safety First award."

Steve Pfendler
P.I.P.E. Inc.
Greenwood, Indiana

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